

## **Markel Insurance Company**

P.O. Box 2009, Glen Allen, VA 23058-2009 Telephone: (800) 446-7925 Fax: (804) 527-7784 Email applications to: agapplications@markel.com

Website: markelhorseandfarm.com

## Independents Liability Application (for riding instructors, horse trainers, clinicians)

The Markel Independents Liability Policy is intended to cover the applicant's commercial liability when conducting riding instruction, horse training or clinics on premises the applicant does not own or lease on a long term basis. This is designed to cover the applicant's commercial operation and/or personal owned horses only. No premises liability is included under this policy coverage. If premises is owned or leased, complete the commercial equine liability application. Only horses and operations declared on this application will be covered, unless otherwise endorsed. This policy does not provide workers compensation coverage. At this time, Markel does not have a workers compensation product for equine risks. Coverage is not bound until Markel approves the applicant's completed application and premium payment is received. Markel's receipt of premium does not automatically bind coverage until the completed application is approved. In the event Markel does not approve the application, the applicant's premium payment will be returned. Sample policy wording can be provided upon request. Applicant must be at least 18 years of age.

does not automatically bind coverage until the co applicant's premium payment will be returned. Sa			• •
Desired effective date:	Markel agent name/n	umber:	
Named insured:	DBA:		
Email:	Phone No.:	Cell No.:	
Mailing address:	City:	State:	Zip code:
Website:	Primary contact name:	Phone	e No.:
. , ,	Email/Electronic delivery (policy documents will be delivere Mail the policy via USPS (allow 7-1	•	•
When selecting email/electronic delivery terms and conditions ( <a href="https://www.mark">https://www.mark</a> and gives Markel the permission to delive time by a Markel representative, or by lo	<u>cel.com/insurance/markel-electron</u> er documents electronically. Docu	<u>lic-delivery-and-signature-</u> ment delivery preferences	-consent-disclosure) s can be updated at any
Section 1 – Customer Information	n		
<ul> <li>In addition to standard policy exclusion</li> <li>"Bodily injury" to any person arising of through employment, voluntarily or of participating in any physical exercises hunts, jousting, or polo matches/practively.</li> <li>Livery stable operations</li> <li>Any loss arising out of or caused by of the products-completed operations hazar to equines, cattle, dogs, cats and bird others which has been manufactured</li> <li>Professional services related to tack in the professional services</li></ul>	but of and in the course of that personatherwise. "Bodily injury" includes injuted or games, sports or athletic contest citices.  dogs d resulting from: the sale of livestock ds; feed mixed or prepared by the instor repaired by the instor repaired by the insured repairs for persons other than insured communicable disease(s)  ) - For personal ATV coverage, apply	ry to any person while praction exhibition including rodeon, poultry, or animal of any king ured; tack or equipment solon for coverage at	

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## Section 2 – Operations

Sale 1. D If 2. D If 2. D If Reci Note: older Pleas □ Al □ Ca	<ul> <li>Polo matches</li> <li>Rodeos (bronco riding, steer wreely Rodeos)</li> <li>Team sorting or roping</li> <li>Events are conducted and/or managered.</li> <li>Does applicant have vendors at events Note: Certificates of insurance will be required admitted carrier.</li> <li>Fof Equines - □ not applicable to applications applicant sell more than 10 equines are yes, approximately how many are sold: noes applicant allow test rides? □ Yes □ If yes:         <ul> <li>Are waivers signed for all test rides? □</li> <li>Is supervision provided during the test reational Vehicle Use - □ not applicable: Recreational vehicle use is limited to the apple. To apply for personal ATV coverage, visit masse indicate which types of recreational vehicles/utility vehicles - arriages - irt bikes/mopeds/motorized scooters - needs/sleighs -</li> </ul> </li> </ul>	d by:  Applicant/Self  Others?  Yes  No vired. Markel requires all vendors can ant's operation  year?  Yes  No  No  Yes  No	ry same or greater liability	
Sale 1. D If 2. D If 3. Reci Note: older Pleas □ Al	<ul> <li>Rodeos (bronco riding, steer wreely Team sorting or roping)</li> <li>Events are conducted and/or managers.</li> <li>Does applicant have vendors at events Note: Certificates of insurance will be required admitted carrier.</li> <li>For Equines - □ not applicable to applications applicant sell more than 10 equines a syes, approximately how many are sold: soes applicant allow test rides? □ Yes □ Syes:</li> <li>Are waivers signed for all test rides? □ Syes:</li> <li>Are waivers signed during the test reational Vehicle Use - □ not applicable: Recreational vehicle use is limited to the apple. To apply for personal ATV coverage, visit masse indicate which types of recreational vehicles/utility vehicles - arriages -</li> </ul>	d by:  Applicant/Self  Others?  Yes  No vired. Markel requires all vendors can ant's operation a year?  Yes  No  No  Yes  No  No  No  Yes  No  No  No  Yes  No	ns only and all drivers showneration: □ Buggies - □ Carts -	uld be 16 years of age or how many: how many:
Sale 1. D If 2. D If Reci Note: older Pleas	<ul> <li>Rodeos (bronco riding, steer wreen the Team sorting or roping)</li> <li>Events are conducted and/or managers.</li> <li>Does applicant have vendors at events Note: Certificates of insurance will be required admitted carrier.</li> <li>For Equines - □ not applicable to applications applicant sell more than 10 equines are yes, approximately how many are sold: goes applicant allow test rides? □ Yes □ Insurance will test rides? □ Yes □ Yes □ Insurance will test rides? □ Yes □</li></ul>	d by:  Applicant/Self  Others?  Yes  No uired. Markel requires all vendors can ant's operation a year?  Yes  No No Yes  No it ride?  Yes  No le to applicant's operation olicant/employee for equine operation arkelinsurance.com/atv. hicles used for the applicant's op how many:	ns only and all drivers showneration: □ Buggies –	uld be 16 years of age or how many:
Sale 1. D If 2. D If Reci Note: older Pleas	<ul> <li>Rodeos (bronco riding, steer wreely Team sorting or roping)</li> <li>Events are conducted and/or manages.</li> <li>Does applicant have vendors at events Note: Certificates of insurance will be required admitted carrier.</li> <li>Fof Equines - □ not applicable to applications applicant sell more than 10 equines a syes, approximately how many are sold: soes applicant allow test rides? □ Yes □ 15 yes:</li> <li>Are waivers signed for all test rides? □ test supervision provided during the test reational Vehicle Use - □ not applicable: Recreational vehicle use is limited to the apple. To apply for personal ATV coverage, visit masse indicate which types of recreational vehicle use</li> </ul>	d by:  Applicant/Self  Others?  Yes  No vired. Markel requires all vendors can ant's operation a year?  Yes  No  Ves  No  No   No  Ves  No  No   No   No   No   No   No   No	ns only and all drivers shown	uld be 16 years of age or
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Sale 1. D If 2. D If	<ul> <li>Rodeos (bronco riding, steer wree</li> <li>Team sorting or roping</li> <li>Events are conducted and/or manage</li> <li>Does applicant have vendors at events Note: Certificates of insurance will be required admitted carrier.</li> <li>Fof Equines - □ not applicable to applications applicant sell more than 10 equines are yes, approximately how many are sold: toes applicant allow test rides? □ Yes □ 15 yes:</li> <li>Are waivers signed for all test rides? □</li> </ul>	d by:  Applicant/Self  Other  s?  Yes  No  nired. Markel requires all vendors car  ant's operation  year?  Yes  No		limits with an "A" rated
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Sale 1. D	<ul> <li>Rodeos (bronco riding, steer wree</li> <li>Team sorting or roping</li> <li>Events are conducted and/or manage</li> <li>Does applicant have vendors at events</li> <li>Note: Certificates of insurance will be requadmitted carrier.</li> <li>For Equines - □ not applicable to applications applicant sell more than 10 equines and</li> </ul>	d by: □ Applicant/Self □ Others? □ Yes □ No sired. Markel requires all vendors care ant's operation		limits with an "A" rated
Sale	<ul> <li>Rodeos (bronco riding, steer wreeleaster)</li> <li>Team sorting or roping</li> <li>Events are conducted and/or manage</li> <li>Does applicant have vendors at events Note: Certificates of insurance will be requadmitted carrier.</li> <li>of Equines -   not applicable to applicate</li> </ul>	d by: □ Applicant/Self □ Others? □ Yes □ No sired. Markel requires all vendors care ant's operation		limits with an "A" rated
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(	<ul> <li>Rodeos (bronco riding, steer wre</li> <li>Team sorting or roping</li> <li>Events are conducted and/or manage</li> </ul>	d by: ☐ Applicant/Self ☐ Other	·:	
,	<ul><li>Rodeos (bronco riding, steer wre</li><li>Team sorting or roping</li></ul>	-		
	<ul> <li>Rodeos (bronco riding, steer wre</li> </ul>	estling, bull riding)		
	<ul> <li>Polo matches</li> </ul>			
(	<ul><li>d. Does applicant host any of the followi</li><li>Barrel racing</li></ul>	ng events. ☐ res ☐ NO		
	c. Maximum number of spectators on gro			
	b. Total number of show days hosted pe	5		
á	a. Total number of clinics hosted per year			
2. If	yes, please answer the following question			
1. B	ased on the above definition, does applica	ant host shows and/or clinics oth	er than schooling shows	s? □ Yes □ No
	ciated with riding academies or instruction		mstrate student achieve	ments or progress
	t Shows/Host Clinics - ☐ not applicable the purpose of this application, a schooling	• • •	netrate student achieve	ments or progress
	nnual gross receipts for clinics conducted:			
	ching Clinics -   not applicable to applicable applicable to applicable to applicable ap	•		
	oes applicant require all riders to wear ap		to their discipline? Li Y	es ⊔ No
	oes applicant use more than 5 school hor	· ·		<b></b>
	ng Instruction - □ not applicable to applicable applicable to applicabl	:'		
7.	Does applicant use any recreational vehicle	es for applicant's operations? $\square$	l Yes □ No	
	f other than applicant/self, number of year	• • • • • • • • • • • • • • • • • • • •		
	Who is the primary manager of applicant's	·	☐ Emplovee ☐ Indeper	ndent
	umber of years applicant's personal exper	• • • • • • • • • • • • • • • • • • • •		
	umber of years applicant has been in this	, , , , ,	carriing)	
	lease indicate if any of the following secon Therapeutic equine activities (including eq	5		☐ Sale of equines
	Breeding ☐ Equine training ☐ Riding in			
	lease indicate which of the following prim			a quote.
	ote: If applicant owns, leases or has legal respons isit markelhorseandfarm.com and complete Marke			
	here the applicant runs their equine operation	ons? □ Yes □ No		are kept and / or
				·

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**Instructors/Trainers/Clinicians** - □ not applicable to applicant's operation Coverage is provided only for the applicant, employees and independents working on behalf of the applicant's operations. All individuals employed and contracted by the applicant must be counted below. Independents are contractors that work for the applicant under a contract or verbal agreement, and are not employees. The applicant would report compensation to an independent contractor using Form 1099-MISC. 1. How many total instructors, trainers and clinicians work at the applicant's facility? (Include applicant, employees, and independents): Independents without liability insurance, will be added to the applicant's policy. Markel recommends independents with the applicant carry their own liability insurance, and add the applicant as an additional insured to their policy. For independents wanting to pursue their own liability insurance, Markel is available to assist with an insurance quote. 2. Out of the above total, how many independents working for the applicant do not carry their own liability insurance: 3. Information on instructors, trainers and clinicians (include applicant and employees that are to be included on applicant's policy, and the independents with their own insurance): (All instructors, trainers and clinicians must be listed. Do not include the independents that are currently without their own insurance in this list. Applicant will be asked for their information next. Space is available for up to 3; if more than 3 people need to be listed, please write down this information for each additional instructor/trainer/clinician and submit with the application.) For any independents that carry their own liability insurance, certificates of insurance will be required. Markel requires all independents carry same or greater liability limits with an "A" rated admitted carrier. Instructor/Trainer/Clinician #1 Full name: Is this person 18 years or older? ☐ Yes ☐ No Type: ☐ Applicant/self ☐ Employee ☐ Independent Does this person have more than 5 years experience as a riding instructor or equine trainer? ☐ Yes ☐ No Instructor/Trainer/Clinician #2 Full name: Is this person 18 years or older? ☐ Yes ☐ No Type: ☐ Applicant/self ☐ Employee ☐ Independent Does this person have more than 5 years experience as a riding instructor or equine trainer? ☐ Yes ☐ No Instructor/Trainer/Clinician #3 Full name: Is this person 18 years or older? ☐ Yes ☐ No Type: ☐ Applicant/self ☐ Employee ☐ Independent Does this person have more than 5 years experience as a riding instructor or equine trainer? ☐ Yes ☐ No Information on independents WITHOUT other insurance: (All independents without liability insurance will be added to the applicant's policy, for an additional premium. People listed below are independents without liability insurance, and will be added to the applicant's policy. Space is available for up to 3; if more than 3 independents need to be added, please write down this information for each independent and submit with the application.) Independent #1 – without insurance Full name: Is this person 18 years or older? ☐ Yes ☐ No Does this person have more than 5 years experience as a riding instructor or equine trainer? ☐ Yes ☐ No Independent #2 – without insurance Full name: Is this person 18 years or older? ☐ Yes ☐ No Does this person have more than 5 years experience as a riding instructor or equine trainer? ☐ Yes ☐ No Independent #3 – without insurance Full name: Is this person 18 years or older? ☐ Yes ☐ No Does this person have more than 5 years experience as a riding instructor or equine trainer? ☐ Yes ☐ No Section 3 – Summary of Equines Count each equine only once, based on its primary use. Primary equine use examples: pleasure, show, training, racing, and equines for sale (including mares, stallions, broodmares, foals, weanlings, and two year olds)

- 1. Total number of equines applicant owns/leases:
- 2. Total number of equines applicant does not own that they care for, breed, train, or use for their operation:

Use of equines – Based on applicant's horse count above, please tell us more about how applicant uses these equines.

- 1. For owned/leased horses, total number of equines used **only** for training, breeding, or racing:
- 2. Does applicant teach lessons? 

  Yes 

  No Note: Students riding their own horses in a full time training program should not be counted as school horses or included in receipts below.
  - If yes: a. Annual gross receipts for instruction given on student owned horses: \$
    - b. Total number of school horses assigned by an instructor at any one time that are owned/leased:
    - c. Total number of school horses assigned by an instructor at any one time that are non-owned:

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Section 4 – Safety				
<ol> <li>Does applicant abide by the equine liability law in applicant's state and post state statutory signs, where applicable? ☐ Yes ☐ No</li> </ol>				
. Does applicant require a signed waiver/release for all equine activities? ☐ Yes ☐ No				
3. Does the applicant have a written safety program that includes but not limited to emergency evacuation procedures, working smoke alarm system and fully charged and mounted fire extinguishers? ☐ Yes ☐ No				
4. Is the signed release kept on file for a minimum of 5 years? ☐ Yes ☐ No				
5. Does the applicant require everyone to wear an ASTM/SEI certified helmet while on an equine? ☐ Yes ☐ No				
6. Does the applicant require other protective gear to be worn while riding? ☐ Yes ☐ No If yes, indicate type of safety gear applicant requires: ☐ Boots/heeled shoes ☐ Gloves ☐ Long pants ☐ Other:				
7. Does the applicant own or allow any of the following dog breeds: Akita, Chow, Doberman, Great Dane, Malamute, and/or Wolf Crossbreed, Pitbull Rottweiler, Sharpeis, Shepard, St. Bernard? ☐ Yes ☐ No				
Section 5 – Policy Information				
1. Years with liability insurance:				
<ul><li>2. Last year's insurance information:</li><li>b. Premium: \$</li><li>c. Insurance company (not agency):</li></ul>				
3. Has any prior coverage been cancelled (other than non-pay) or non-renewed in the last 5 years? ☐ Yes ☐ No If yes, please explain:				
<ol> <li>Is applicant aware of any losses? ☐ Yes ☐ No</li> <li>If yes, are losses available? ☐ Yes ☐ No</li> <li>If yes, please submit an explanation with application.</li> </ol>				
General Liability Select limit of insurance (occurrence/aggregate):				
□ \$1,000,000/\$3,000,000 - \$550 minimum earned premium (NY only-\$700; CA only-\$695, FL & WA only-\$725)				
□ \$500,000/\$1,500,000 - \$450 minimum earned premium (NY only-\$550; CA, FL & WA only-\$575)				
□ \$300,000/\$900,000 - \$350 minimum earned premium (NY only-\$400; CA, FL & WA only-\$425)				
Care, Custody and Control Care, custody and control provides legal liability coverage should an applicant be found negligent after an injury or death of an equine not owned by the applicant while in the care, custody and control of the applicant. This coverage includes cost to defend any suit alleging injury or death. This cannot be restricted by contractual or hold harmless agreements. The coverage for the exposure is excluded in most general liability policies. Settlements are based on actual cash value at time of loss. Those not eligible for this coverage are veterinarians, equine dentists, commercial transporters, rehabilitation centers, and embryo transplant facilities.				
1. Would applicant like to add care, custody and control coverage of non-owned equines to the policy? ☐ Yes ☐ No				
2. If yes, please answer the questions below:  a. Select one limit of insurance (per equine/maximum loss per policy year):  □ \$5,000/\$25,000 □ \$5,000/\$50,000 □ \$10,000/\$50,000 □ \$10,000/\$100,000  □ \$25,000/\$100,000 □ \$25,000/\$250,000 □ \$50,000/\$250,000 □ \$100,000/\$500,000				
b. Highest value of any one horse the applicant does not own in their care: \$				
c. Does applicant use equine swimming pools, hot walkers, and/or treadmills? $\square$ Yes $\square$ No				
d. Does applicant or any employees transport equines applicant does not own? ☐ Yes ☐ No If yes, answer these questions:				

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 $\bullet$  Have any drivers had any traffic violations within the past 5 years?  $\Box$  Yes  $\ \Box$  No

Average mileage per trip:

• Number of trips per year:

**Additional Insureds** Note: By adding a person or entity as an additional insured to the applicant's policy, the applicant is extending insurance coverage to the additional insured. The applicant should only add the person or entity if they have an insurable interest or connection to the named insured's conduct or operations. This would mean there is a possibility that the additional insured could be held liable for losses, such as bodily injury or property damage caused by the named insured, or an employee's actions. 1. Does applicant need to include an additional insured? ☐ Yes ☐ No 2. If yes, how many additional insureds: 3. Provide type of additional insured and full name of each additional insured: (space available for up to 2; if more than 2 additional insureds need to be added, please write down this information for each additional insured over 2 and submit with the application.) Additional insured #1 - Name: Mailing address: Type: ☐ Owner of premises ☐ Designated person or organization other than owner of premises ☐ State or governmental agency or subdivision or political subdivision – permits or authorizations Additional insured #2 - Name: Mailing address: Type: ☐ Owner of premises ☐ Designated person or organization other than owner of premises ☐ State or governmental agency or subdivision or political subdivision – permits or authorizations **Excess Liability** Note: For extra protection and additional premium, applicant can select to add excess liability. Excess liability provides an additional layer/limit of liability insurance that will exceed the general liability limit selected on the applicant's liability policy. Markel offers additional limits up to \$5 million. 1. Would applicant like to add excess liability to the policy?  $\square$  Yes  $\square$  No 2. If yes, select limit of insurance (occurrence/aggregate): □ \$1,000,000/\$1,000,000 □ \$2,000,000/\$2,000,000 □ \$3,000,000/\$3,000,000 □ \$4,000,000/\$4,000,000 □ \$5,000,000/\$5,000,000 **Payment information** Payment amount: ☐ Full annual premium ☐ Installments: 4-pay plan - \$5 fee added per installment (\$4 fee per installment in FL only) Payment method: ☐ send me an invoice ☐ check/cash ☐ debit card ☐ Visa ☐ MasterCard ☐ Discover ☐ Amex Note: If anything other than 'send me an invoice' is selected, an underwriter will call to take payment over the phone. How did applicant hear about Markel? ☐ Convention/conference ☐ Industry magazine ad ☐ Insurance magazine ☐ Markel Sales Team ☐ Referral ☐ Website ☐ Other: Please specify: Notice of information practices: Personal information about the applicant, including information from an investigative report, may be collected from persons other than the applicant in connection with this application for insurance and subsequent amendments and renewals. Such information as well as other personal and privileged information collected by us or our agents may in certain circumstances be disclosed to third parties without the applicant's authorization. If applicable, credit scoring information may be used to help determine either the applicant's eligibility for insurance or the premium the applicant will be charged. The applicant has the right to review the applicant's personal information in our files and can request correction of any inaccuracies. For a more detailed description of the applicant's rights and our practices regarding such information visit https://www.markel.com/privacy-policy. Contact your agent or broker for instructions on how to submit a request to us. Fraud warnings: Applicable in AL, AR, DC, LA, MD, NM, RI, and WV: Any person who knowingly (or willfully)\* presents a false or fraudulent claim for payment of a loss or benefit or knowingly (or willfully)\* presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison. \*Applies in MD only. To access state specific fraud warnings, visit our website at: https://www.markel.com/insurance/personal-and-commercial-lines-policyholder-application-fraud-warnings Agreement: The undersigned is an authorized representative of the applicant and represents that reasonable inquiry has been made to obtain the answers to questions on this application. He/she represents that the answers are true, correct and complete to the best of his/her knowledge. The undersigned authorized representative agrees that if the information supplied on the application changes between the date of the application and the effective date of the insurance, he/she will immediately notify the insurer of such changes, and the insurer may withdraw or modify any outstanding quotations and/or authorization or agreement to bind the insurance. Signing of this application does not bind the applicant to the insurer to purchase the insurance.

Applicant's signature & date:

Licensed agent's signature & date (if applicable):

Agent's resident license number (Florida only):

Servicing agent name:

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