

Architects & engineers

Designed protection for 45+ years

We understand your clients' business and professional concerns and have the resources to meet your needs. Coverage is available nationwide, with admitted policies in most states. Check with your underwriter for details.

Program highlights

- · A.M. Best A rated carrier
- \$10 million limits
- Claims service by experienced, dedicated A&E staff - many are attorneys
- Risk management resources, including Top 10 Tips, contract review, and more
- Targeting professional billings \$250K-\$100m

Policy highlights

The Markel AE and Green and Sustainable Design Policy Advantage

- BIM and LEED included in broad definition of professional services
- Technology services covered in the course of professional services
- Market leading deductible credits:
 - LEED certified buildings (50% up to \$25k)
 - Award-winning buildings (50% up to \$25k)
 - Claims resolved through mediation (50% up to \$25k)
 - Claims resolved through negotiation (75% up to \$25k)

A recent carrier survey indicated that nearly half of all claims are resolved through negotiation.

For these claims:

| | Markel | Most insurers |
|-------------------------|-----------|---------------|
| Deductible | | |
| amount | \$25,000 | \$25,000 |
| Savings | -\$18,750 | \$0 |
| Deductible after credit | \$6,250 | \$25,000 |

- Competitive supplementary payments:
 - Defense expense for professional license, disciplinary proceeding – \$50k
 - Defense expense for regulatory/ administrative actions – \$25k
 - Loss of earnings, expense reimbursement - \$15k
 - Subpoena/record request assistance – \$5k
- Pre-claims assistance and circumstance reporting
- Soft Consent to Settlement Clause (50/50)
- Worldwide territory
- No pollution exclusion broader pollution incident coverage available
- Policy includes waiver of subrogation when required by contract

Additional information

- Not targeting solo practices, geotechs, or residential exposures
- · Not a market for contractors

Markel regions

Markel Mid South

Plano, TX 469-241-3400

Submissions:

midsouth@markelcorp.com

Markel Midwest

Chicago, IL 847-572-6000

Submissions:

midwest@markelcorp.com

Markel Northeast

Red Bank, NJ 732-224-0500

New York, NY 646-929-5699

Submissions: northeast@markelcorp.com

Markel Southeast

Richmond, VA 804-747-0136

Alpharetta, GA 678-935-5700

Submissions: southeast@markelcorp.com

Markel West

Woodland Hills, CA 818-595-0600

San Francisco, CA 415-490-4600

Scottsdale, AZ 480-951-4363

Submissions: west@markelcorp.com

