

Brokerage casualty



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Markel offers flexible and creative solutions and the financial strength to meet your brokerage casualty needs and build long term relationships. We have the products, tools, and expertise to target hard to place risks. We offer an ISO based occurrence policy form with a variety of ISO, proprietary, and manuscript forms to custom tailor our approach.

Coverage, appetite, and underwriting approach

- Occurrence and claims-made coverage forms
- Standard limit offering is \$1m/\$2m/\$2m
- Higher limits and aggregates available
- Per location and per project aggregate options
- Deductible and SIR options (first dollar on a select basis)
- Minimum premium-\$15,000

Target classes

Construction (territorial restrictions may apply)

- Commercial and residential contractors
- General contractors, trade contractors, and sub-contractors
- Practice, project specific, owners interest, and OCP coverage offered

Manufacturing and distribution

- Consumer and industrial products
- Heavy machinery
- Imports

Mercantile

- National and regional retail stores
- Convenience, grocery, supermarket, and department stores
- Large wholesale chains

Hospitality

- Hotels/motels/resorts
- Catering halls, casinos, theatres, health and fitness clubs

Information/underwriting requirements

- Completed and signed application
- Supplemental applications when appropriate
- Currently valued loss runs (five years preferred) including details on large losses
- Historical exposure history (five years preferred)
- Contracts and financials when appropriate

Additional policyholder value

- Experienced claims professionals
- Engineering services available
- A.M. Best rating of A (Excellent), XIV

Limits offered

- \$1m per occurrence/\$2m general aggregate
- \$1m to \$2m in the products and completed operations aggregate
- Occurrence and aggregate limits up to \$5m are available on some risks

Markel regions

Markel Mid South

Plano, TX
469-241-3400

Submissions:
midsouth@markelcorp.com

Markel Midwest

Chicago, IL
847-572-6000

Submissions:
midwest@markelcorp.com

Markel Northeast

Red Bank, NJ
732-224-0500

Submissions:
northeast@markelcorp.com

Markel Southeast

Richmond, VA
804-747-0136

Alpharetta, GA
678-935-5700

Submissions:
southeast@markelcorp.com

Markel West

Woodland Hills, CA
818-595-0600

Scottsdale, AZ
480-951-4363

Submissions:
west@markelcorp.com

